

# Want to sell or rent a property?

My name is Milan Šámal and I am an independent real estate broker for properties in Prague and Central Bohemia.

I provide my clients with top-of-the-line services to help them sell their property safely and save them time and worries.

I will help you sell or rent your property. I use modern sales practices to trade your property quickly and at the highest possible value.



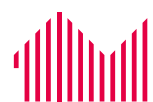
**Milan Šámal**  
**Real Estate Agent**

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602 100 722

A handwritten signature in blue ink, appearing to read 'M. Šámal', written in a cursive style.



Trust. Professionalism.

# How do I work?

I oversee the entire sales process for my clients, from initial consultation to the handover of the property to the new owner/tenant, including legal services.

In my work I use modern sales tools and procedures.

## HOME STAGING

People make purchases with both with their heart and their head. I will prepare your property so that any interested party will fall in love with it at first sight. See the difference.



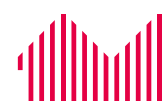
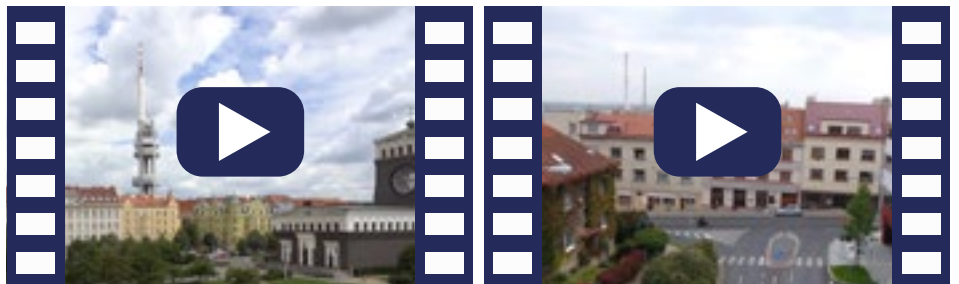
## PROFESSIONAL PHOTOGRAPHY

Ensures that your property will look attractive at first glance in adverts.



## VIDEO TOUR

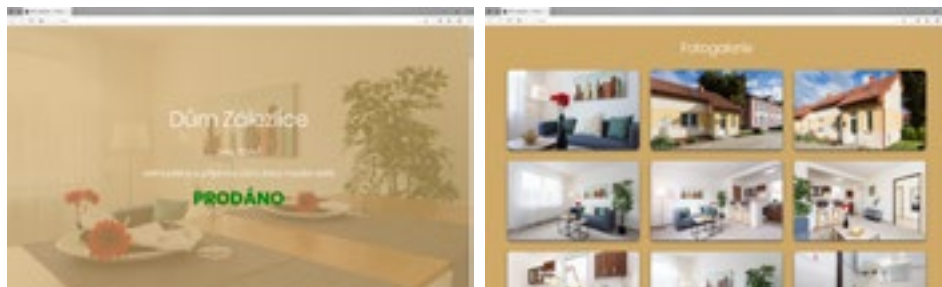
Although this tool is a given in the world of today, it is used by only a few estate agents. It ensures that your ad will receive up to 50% more traffic on ad servers.



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# STANDALONE REAL ESTATE WEBSITE

I create a website for the property with its own, unique domain name, where I highlight all of its assets.



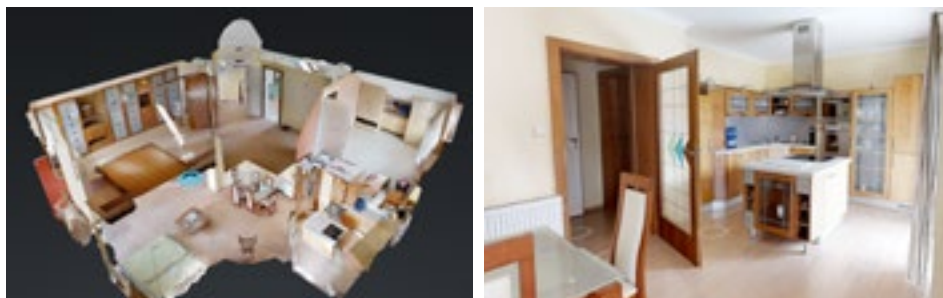
# 2D/3D FLOOR PLANS

Gives the potential buyer a clear picture of the lay-out of your property so that they know straight away if it's the right one for them, saving you time with unnecessary viewings.

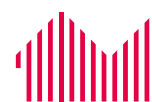


# 3D SCAN OF PROPERTY

An absolute novelty that showcases all the details of your property with a variety of views. The buyer can browse the property online and get an immediate idea of what it's like.



Using these sales tools will make the property more attractive to a potential buy-er, and for you it will mean that it sells faster and increases the purchase price by up to 10%.



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# Services and Principles

I also offer my clients the brokering of additional services from proven partners.

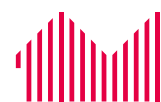
- o **Moving, painting, renovation of premises.** I will recommend you professionals in their field and guarantee that you will be satisfied with their services.
- o **Home architect.** Can work wonders – even in a small space. Thanks to his designs, you will feel better in your home and living will be more sophisticated and practical.
- o **Property inspection.** Do you want to be certain that the property is in the advertised condition and you won't have to deal with a claim for hidden defects? Then a property inspector is the right person to check the property for you.
- o **Radon measurement.** Radon can cause real problems in a house or apartment. If you want to be sure that the property that you're buying doesn't have high radon levels, I will have them measured for you.
- o **Energy Performance Certificate.** Although mandatory for any sold or rent-ed property, many people do not know where to obtain it. I will help you obtain it and avoid any fines.

## My principles

- o I always defend the interests of the client whom I represent. For this reason, I work through exclusive cooperation.
- o The key words in my work are the Trust that clients have in me and the Professionalism that I provide in my work and services.
- o I prefer quality over quantity. I deal with each business case individually and with the utmost care.
- o During the transfer of the property, I deposit money with a notary, lawyer or bank so that it's in a safe place.
- o As I am aware of my responsibility in the trading of real estate, I hold liability insurance for my professional activities and constantly educate myself.

For further information about my work, see [www.milansamal.cz](http://www.milansamal.cz) or call me at 602 100 722 and we can discuss your areas of interest together.

Milan Šámal



Trust. Professionalism.